POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEAR JULY 1985 - JUNE 1986

	PRODUCTION		ENDING INVENTORY, JUNE 30			DISAPPEARANCE	
	85/86	84/85	1986	1985	1984	85/86	84/85
MURIATE							
Standard	477,418	542,387	126,763	97,730	86,561	448,385	531,213
Chemical	16,800	28,040	3,251	3,691	24	17,240	24,373
Coarse	117,270	201,792	13,586	47,969	43,388	151,653	202,211
Granular	317,517	467,273	55,791	63,767	86,785	325,493	490,291
Soluble	26,973	50,058	6,524	3,379	775	23,828	47,454
SULPHATES	254,106	269,285	88,307	84,264	83,028	250,063	268,049
TOTAL	1,210,084	1,553,835	294,222	300,800	305,561	1,216,662	1,563,596

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL SALES AG & NON-AG	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985/86	1984/85	1985/86	1984/85	85/86	84/85	85/86	84/85	1985/86	1984/85
MURIATE										
Standard	71,037	141,604	211,594	291,146	140,973	117,524	6,149	7,572	429,753	557,846
Chemical	-	-	-	-	900	24,042	-	348	900	24,390
Coarse	113,264	140,087	28,344	63,701	-	-	-	-	142,308	203,788
Granular	191,595	333,843	129,995	159,387	-	-	-	-	321,590	493,230
Soluble	7,661	14,114	-	379	11,366	32,751	345	163	19,372	47,407
SULPHATES	156,620	188,534	87,570	65,608	2,995	8,691	66	2,135	247,251	264,960
TOTAL	540,877	818,182	457,503	580,221	156,234	183,008	6,560	10,218	1,161,174	1,591,629

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. AND CANADIAN PRODUCERS
(Short Tons K2O)

Apr - May - Jun 1966

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	11,221	11,601	2,176	1,433	26,431
Belgium	14,956	0	0	0	0	14,956
Brazil	55,225	45,439	128,703	0	242	229,610
Chile	14,059	0	0	0	0	14,059
China	99,013	0	0	0	0	99,013
Columbia	4,418	473	1,801	0	2,192	8,884
Costa Rica	0	1,817	1,944	0	1,033	4,794
Denmark	8,175	0	0	0	1,273	9,448
Dom. Republic	0	0	5,488	0	0	5,488
Ecuador	1,961	0	3,465	0	525	5,959
France	9,734	0	0	0	0	9,734
Guatemala	0	0	0	0	726	726
Honduras	1,059	0	0	0	0	1,059
India	123,078	0	0	0	0	123,078
Indonesia	45,808	0	0	0	0	45,808
Jamaica	0	4,622	0	0	0	4,622
Japan	52,234	10,464	0	24,841	3,081	90,620
Korea	33,409	0	0	7,154	0	40,563
Malaysia	49,825	0	0	0	0	49,825
Mexico	19,213	0	0	0	267	19,480
New Zealand	7,181	0	0	0	0	7,181
Panama	0	0	892	0	2	894
Peru	5,123	0	0	0	1,701	6,824
Philippines	0	0	0	0	73	73
Puerto Rico	0	2,528	0	0	0	2,528
South Africa	0	1,759	4,044	0	0	5,803
Switzerland	30,787	0	14,373	0	0	45,160
Taiwan	2,217	0	0	0	0	2,217
Thailand	0	0	0	0	851	851
Venezuela	7,036	0	10,537	0	0	17,573
West Germany	247	0	0	0	0	247
TOTAL AG:	580,548	80,037	182,866	34,171	13,399	897,021
NON-AGRICULTURAL						
Australia	13	-	-	0	0	13
Brazil	2,111	-	-	0	0	2,111
Japan	7,766	-	-	7,557	52	15,375
Mexico	706	-	-	0	14	720
Pakistan	12	-	-	0	0	12
Sweden	210	-	-	0	0	210
United Kingdom	150	-	-	0	0	150
TOTAL NON-AG:	10,968	-	-	7,557	66	18,591
TOTAL EXPORTS:	597,516	80,037	182,866	41,728	13,465	915,612

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS
(Short Tons K2O)

Apr - May - Jun 1985

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	3,797	9,934	2,176	20,957
Belgium	7,691	0	0	0	7,691
Brazil	55,226	42,040	94,399	0	191,665
Chile	14,059	0	0	0	14,059
China	99,013	0	0	0	99,013
Costa Rica	0	1,817	0	0	1,817
Denmark	8,175	0	0	0	8,175
Dom. Republic	0	0	2,343	0	2,343
Ecuador	0	0	3,483	0	3,483
France	9,734	0	0	0	9,734
India	85,187	0	0	0	85,187
Indonesia	46,808	0	0	0	46,808
Jamaica	0	4,622	0	0	4,622
Japan	45,338	8,819	0	24,341	82,520
Korea	33,409	0	0	7,154	40,563
Malaysia	49,825	0	0	0	49,825
Mexico	18,255	0	0	0	18,255
New Zealand	7,061	0	0	0	7,061
Peru	5,123	0	0	0	5,123
Puerto Rico	0	2,528	0	0	2,528
South Africa	0	1,759	4,044	0	5,803
Switzerland	30,787	0	14,373	0	45,160
Taiwan	2,217	0	0	0	2,217
Venezuela	7,036	0	10,537	0	17,573
TOTAL AG:	528,464	70,382	139,663	34,171	772,680
NON-AGRICULTURAL					
Australia	13	-	-	0	13
Japan	7,766	-	-	7,557	15,323
Pakistan	12	-	-	0	12
United Kingdom	150	-	-	0	150
TOTAL NON-AG:	7,941	-	-	7,557	15,498
TOTAL EXPORTS:	536,405	70,382	139,663	41,728	788,178

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K20)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1986	1985	Change %	1986	1985	Change %	1986	1985	Change %
Beginning Inventory	1,945,902	2,068,366	-5.9%	255,815	335,590	-23.8%	2,201,717	2,403,956	-8.4%
(+) Production	2,011,054	1,894,558	6.1%	359,493	337,576	6.5%	2,370,547	2,232,134	6.2%
(-) Ending Inventory	1,690,235	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,457	2,350,654	-15.6%
(=) Total Disappearance	2,266,721	1,913,070	18.5%	321,086	372,366	-13.8%	2,587,807	2,285,436	13.2%
(-) Exports	788,178	619,593	27.2%	127,434	138,325	-7.9%	915,612	757,918	20.8%
(=) Disappearance-Canada & United States	1,478,543	1,293,477	14.3%	193,652	234,041	-17.3%	1,672,195	1,527,518	9.5%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Special Std. Muriate	31,640	52,396	18,815	19,443	38,259	28,208	86,024	50,435
Standard Muriate	562,471	480,068	421,822	122,610	544,432	525,427	625,737	548,957
Chemical Muriate	14,684	28,022	7,276	156	7,432	7,907	17,191	34,337
Coarse Muriate	617,695	670,823	230,239	366,558	596,827	914,462	675,137	582,756
Granular Muriate	837,294	755,995	251,276	319,573	570,869	640,657	909,522	770,405
Soluble Muriate	199,260	187,786	57,878	80,452	138,330	149,719	219,732	238,041
Sulphates	57,503	56,544	67,819	20,388	88,307	84,264	54,465	60,505
TOTAL	2,370,547	2,232,134	1,055,276	929,191	1,984,457	2,350,654	2,587,808	2,285,436

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL-JUNE	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Special Std.	17	-	82,499	37,463	-	-	-	-	82,516	37,463
Standard	91,109	98,314	504,049	445,562	45,665	45,316	10,447	12,033	651,270	601,225
Chemical	-	-	-	-	17,074	28,801	521	251	17,595	29,052
Coarse	651,860	624,487	80,037	39,783	-	-	-	-	731,897	664,270
Granular	668,805	734,179	182,866	138,822	-	-	-	-	851,671	873,001
Soluble	150,224	150,625	34,171	33,971	25,366	43,690	7,557	36,066	217,318	264,352
Sulphates	48,017	40,605	13,399	12,246	778	5,903	66	1,721	62,260	60,475
TOTAL	1,610,032	1,648,210	897,021	707,847	88,883	123,710	18,591	50,071	2,614,527	2,529,838

* Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Special Std. Muriate	81,640	52,096	18,816	19,443	38,259	28,208	86,024	50,435
Standard Muriate	435,868	372,750	298,631	119,038	417,669	427,697	505,360	449,679
Chemical Muriate	12,819	18,892	4,025	156	4,181	4,216	14,116	27,321
Coarse Muriate	583,243	637,883	216,683	366,558	583,241	866,493	635,169	545,490
Granular Muriate	705,034	637,118	197,887	317,191	515,078	575,900	813,002	618,176
Soluble Muriate	192,450	175,014	51,354	80,452	131,806	146,340	213,051	221,969
TOTAL	2,011,054	1,894,558	787,396	902,839	1,690,235	2,049,854	2,266,722	1,913,070

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		APRIL-JUNE	
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Spec. Std.	17	-	82,499	37,463	-	-	-	-	82,516	37,463
Standard	71,620	69,781	445,965	389,247	23,130	11,127	7,629	10,720	548,344	479,945
Chemical	-	-	-	-	13,753	21,783	312	251	14,065	22,034
Coarse	623,606	598,160	70,382	23,722	-	-	-	-	693,988	621,882
Granular	612,628	630,937	139,663	88,246	-	-	-	-	752,291	719,183
Soluble	147,009	145,557	34,171	33,971	24,064	32,865	7,557	35,903	212,801	248,296
TOTAL	1,454,880	1,443,435	772,680	572,649	60,947	65,775	15,498	46,944	2,304,005	2,128,803

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

April-June Quarter, 1986 & 1985

	PRODUCTION		ENDING INVENTORY, JUNE 30				DISAPPEARANCE	
	1986 APR-JUN	1985	MINE SITE	OFFSITE	1986	1985	1986 APR-JUN	1985
Standard Muriate	126,603	107,313	123,191	3,572	126,763	97,730	120,377	99,278
Chemical Muriate	1,865	9,130	3,251	-	3,251	3,691	3,075	7,816
Coarse Muriate	34,452	32,935	13,586	-	13,586	47,969	39,968	37,266
Granular Muriate	132,260	118,877	53,409	2,382	55,791	63,767	96,520	152,229
Soluble Muriate	6,810	12,772	6,524	-	6,524	3,379	6,681	16,072
Sulphates	57,503	56,544	67,919	20,388	88,307	84,264	54,465	60,505
TOTAL	359,493	337,576	267,880	26,342	294,222	300,800	321,086	372,366

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS		APRIL-JUNE	
	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986 APR-JUN	1985	1986	1985
Standard	19,489	29,533	58,084	56,315	22,535	34,189	2,818	1,243	102,926	121,280
Chemical	-	-	-	-	3,321	7,018	209	-	3,530	7,018
Coarse	28,254	26,327	9,655	16,061	-	-	-	-	37,909	42,388
Granular	56,177	103,242	43,203	50,576	-	-	-	-	99,380	153,818
Soluble	3,215	5,068	-	-	1,302	10,825	-	163	4,517	16,056
Sulphates	48,017	40,605	13,399	12,246	778	5,903	66	1,721	62,260	60,475
TOTAL	155,152	204,775	124,341	135,198	27,936	57,935	3,093	3,127	310,522	401,035

*Exports listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U. S. PRODUCERS
(Short Tons K20)

Apr - May - Jun 1986

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,714	0	0	0	1,714
Australia	0	2,424	1,617	0	1,433	5,474
Belgium	7,275	0	0	0	0	7,275
Brazil	0	3,399	34,304	0	242	37,945
Columbia	4,410	473	1,501	0	2,192	8,884
Costa Rica	0	0	1,944	0	1,033	2,977
Denmark	0	0	0	0	1,273	1,273
Dom. Republic	0	0	2,645	0	0	2,645
Ecuador	1,951	0	0	0	525	2,476
Guatemala	0	0	0	0	726	726
Honduras	1,058	0	0	0	0	1,058
India	38,691	0	0	0	0	38,691
Japan	3,366	1,645	0	0	3,081	8,092
Mexico	968	0	0	0	257	1,225
New Zealand	120	0	0	0	0	120
Panama	0	0	892	0	2	894
Peru	0	0	0	0	1,701	1,701
Philippines	0	0	0	0	73	73
Thailand	0	0	0	0	851	851
West Germany	247	0	0	0	0	247
TOTAL AG:	58,034	9,655	43,203	0	13,399	124,341
NON-AGRICULTURAL						
Brazil	2,111	-	-	0	0	2,111
Japan	0	-	-	0	52	52
Mexico	706	-	-	0	14	720
Sweden	210	-	-	0	0	210
TOTAL NON-AG:	3,027	-	-	0	66	3,093
TOTAL EXPORTS:	61,111	9,655	43,203	0	13,465	127,434